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To Those Considering D & E Piano Movers,

I operate a grand piano rebuilding facility in Reisterstown, Maryland. My 27-year old firm specializes in the restoration of vintage Steinway & Sons pianos, garnering work from the mid-Atlantic region and well beyond. I trust the moving of my restoration projects, which meet or exceed the replacement cost of new Steinway instruments, to no moving firm other than D & E Piano Movers.

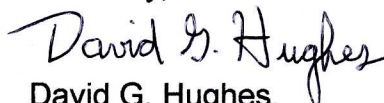
I have known the owners and operators of D&E Piano Movers, brothers Dave and Eddie Gurski, for the length of my career in piano technology and restoration. These two gentlemen exemplify the highest achievement of small business ownership and customer service. Not only do Dave and Eddie perform their services personally, they utilize a select few assisting employees who have been with their firm for as long as I can remember. Further, Dave's wife, Lisa, serves as the company's secretary and telephone contact person, completing this family-owned portrait.

D & E Piano Movers perform their duties and conduct themselves as professionally and courteously as any piano owner could ever desire. It is a regular occurrence for my rebuilding clients to contact me immediately after the delivery of their restored piano to laud the abilities and demeanor of D & E's delivery crew. They treat each piano as if it were their own, and never leave a home until they are certain the customer is completely satisfied with his/her moving experience. Naturally I trust them implicitly as well – they possess keys to my shop to facilitate their duties as they see fit.

I am aware of many piano movers' rates in the Baltimore/Washington D.C. area. I can say with conviction they present a true value in today's piano moving marketplace.

I can offer D & E Piano Movers only the highest praise and recommendation, and suggest that those shopping for a piano mover should search no further.

Sincerely,



David G. Hughes,
Registered Piano Technician
Member, Piano Technicians Guild